# MANUFACTURING EXTENSION PARTNERSHIP Success Stories from the Field

## **VT** Halter Marine

Mississippi Technology Alliance

VT Halter Marine Awarded Contracts

## **Client Profile:**

VT Halter Marine, Inc., a subsidiary of Vision Technologies Systems, Inc., is a marine manufacturer located in Moss Point, Mississippi, and employs 440 people. The Mississippi Gulf Coast facility was damaged by Hurricane Katrina in August 2005.

## Situation:

VT Halter Marine had a goal of seeking new contracts which required employees with highly skilled training. The company would not be able to pursue new contracts and would most likely have a reduction in employment if the quality of their product declined due to not having employees with proper training to manufacture competitive products. VT Halter Marine contacted the Mississipi Technology Alliance, a NIST MEP network affiliate, for assistance.

## Solution:

Mississippi Technology Alliance partner, Mississippi Gulf Coast Community College (MGCCC), established training resources for VT Halter Marine. The collaborative effort consisted of two Mississippi Techology Alliance/MGCCC employees working nearly full-time on site at VT Halter Marine and two training instructors located on the Jackson County Campus of MGCCC. The in-plant instructors are responsible for upgrade training for existing employees of VT Halter Marine on new manufacturing skills and processes including welding, which resulted in the winning of new contracts worth more than \$25 million.

#### Results:

\* Awarded contracts over \$25 million.

## **Testimonial:**

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